# GENERAL SERVICES ADMINISTRATION

# **Federal Supply Service**

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** Advantage!<sup>TM</sup>, a menu-driven database system. The INTERNIT address for **GSA** Advantage!<sup>TM</sup> is: http://www.GSAAdvantage.gov.

Schedule for - MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

Federal Supply Group: 874

Class: R499

Contract Number: GS-10F-0031T

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov Contract Period: November 01, 2006 through October 31, 2011

Modification 0001 - January 9. 2007

Contractor: Puma Systems, Inc.

Business Size:

17674 Glass Ridge Pl.

Small, Woman Owned Business

Gainesville, VA 20155 3045

Telephone:

(571) 277-9686

Extension:

FAX Number:

(703) 743-5368

Web Site:

www.pumasystemsinc.com

E-mail:

barbara.christoph@pumasystemsinc.com

Contract Administration: Barbara A. Christoph

# **CUSTOMER INFORMATION:**

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1 and 874-7; 874-1RC and 874-7RC
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$300.00

4. Geographic Coverage (delivery Area): Domestic only

- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- 6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
- Quantity discounts: None Offered
- 8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Contact Contractor
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as company address
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): Same as company address
- 15. Warranty provision.: Contractor's standard commercial warranty
- 16. Export Packing Charges (if applicable): N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A

- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable):  $\,\mathrm{N/A}$
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes. (e.g., recycled content, energy efficiency, and/or reduced pollutants):
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 88-3690844
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

## Puma Systems, Inc. Awarded MOBIS Prices

Labor Category	Awarded Price Year 1		Awarded Price Year 2		Awarded Price Year 3		Awarded Price Year 4		Awarded Price Year 5	
<u> </u>	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site	On Site	Off Site
Consultant III	\$143.00	\$130.00	\$ 146.15	\$ 132.86	\$ 149.36	\$ 135.78	\$ 152.65	\$ 138.77	\$ 156.01	\$ 141.82
Management Analyst II	\$127.50	\$115.91	\$ 130.31	\$ 118.46	\$ 133.17	\$ 121.07	\$ 136.10	\$ 123.73	\$ 139.10	\$ 126.45
Management Analyst III	\$ 140.25	\$127.50	\$ 143.34	\$ 130.31	\$ 146.49	\$ 133.17	\$ 149.71	\$ 136.10	\$ 153.01	\$ 139.10

 $<sup>^{*}</sup>$  GSA receives the following volume discounts: 1% on orders totaling \$150,000 to \$299,999.99, 2% on \$300,000 to \$499,999.99, and 4% on task orders over \$500,000.

#### Consultant III

#### **General Summary**

Recognized at the industry level in a functional, technical or scientific field or specialized engineering or technology area and is proficient in relevant engineering principles and practices. Applies experience, skills, and expert knowledge within an engineering, scientific or other functional discipline to complex assignments.

### **Principal Duties and Responsibilities**

- 1. Generates unique concepts as evidenced by synthesis of new products or processes.
- 2. Creates or uses management/engineering/scientific tools to solve complex problems.
- 3. Utilizes and develops tools, techniques, processes and/or facilities such as state-of-theart simulation environments, laboratories, and test facilities.
- 4. Provides leadership for activities in a specialized defined business, scientific, engineering or technology subject area.
- 5. Serves as a major contributor to planning process and for providing management and guidance.

### **Experience/Education**

Bachelor's or Master's or Doctoral degree or equivalent in Business, Engineering, Science, or other related field of required expertise plus ten (10) years of demonstrated experience in the requisite functional area.

#### Required Training

Advanced training commensurate with specific tasks needs.

### **Hourly Rate**

Base Period Year 1 On-Site: \$ 143.00 Base Period Year 1 Off-Site: \$ 130.00

# Management Analyst II

#### General Summary

As a team leader or lead consultant supports the project and program managers in the execution of project objectives. Is a key user interface and is directly responsible for functional business applications development and implementation.

### **Primary Duties and Responsibilities**

1. Coordinates the activities of both internal staff and consultants.

- 2. Interprets descriptions and observations of work processes and converts these into system requirements.
- 3. Defines and documents user specifications.
- 4. Defines systems functionality based on proposed processes.
- 5. As necessary, performs external software evaluations based on defined requirements.
- 6. In conjunction with users, develops and preliminary solution and design including a solution overview, solution constraints, preliminary test strategy, preliminary delivery and implementation strategy, expected benefit, projected cost, and delivery schedule.
- 7. Defines data requirements based on systems functionality, including data attributes.
- 8. Reviews all documents for acceptance with the project team.
- 9. Verifies plans, schedules and estimates at the completion of the phase.
- 10. Merges data requirements to create the Requirements Matrix. This matrix is updated as needed throughout the project's life.
- 11. Reviews updated plans with the project manager and all project team members.
- 12. Supervises Programmer/Analyst(s) including administrative duties, employee evaluations and Reviews. Conducts appropriate team meetings.
- 13. Demonstrates in depth knowledge of life cycle development methodology and transfers the knowledge to other staff members.
- 14. Teaches effective use of standard development tool sets.
- 15. Assists in the development and administration of the budget and supports the development of OMB 300 Exhibits for major capital investments.
- 16. Provides staff guidance in resolving project issues and day-to-day problem resolution.
- 17. Able to perform root-cause analysis and develop permanent solutions.
- 20. Able to develop detailed project plans including resource allocation, scope and costs.
- 21. Works closely with the data analysts in the project initiation, requirements and design phases of the project.
- 22. Works with data center operations, database administration and network communications staff as needed in the development process.
- 23. Maintains external relationships with vendors, user groups and other industry affiliations.

# **Experience/Education**

Bachelor's or Master's degree in a technical, business or financial Major and ten (10) years of experience. Must have advanced Project Management software (e.g., Microsoft Project, Open Plan, Winsight, etc.) skills.

### **Required Training**

Courses in project cost accounting, scheduling, project management or control account management. If involved in an Information Technology oriented project must be a certified Project Management Professional (PMP).

### **Hourly Rate**

Base Period Year 1 On-Site: \$ 127.50 Base Period Year 1 Off-Site: \$ 115.91

### Management Analyst III

### **General Summary**

Acts as the principal Point of Contact (POC) on all matters pertaining to programmatic control on the assigned project. Facilitates Program/Project Management Office's (PMO) control procedures and guidelines to convey and emphasize financial performance metrics that support internal analysis, operational decision-making, external reporting and all PMO requests. The position involves significant interaction with Cost Account Managers (CAMs), technical personnel, and other functional or support organizations.

### **Principal Duties and Responsibilities**

- 1. Takes the lead in the planning, tracking, analysis, and reporting of tasks of varying functionalities, size, complexity, and level of risk.
- 2. Assists with forecasts of cost/schedule data for work packages and/or individual tasks.
- 3. Coordinates establishment and maintenance of budget baselines, detailed schedules, and facilitates development of Estimates at Completion (EACs).
- 4. Validates Actual Cost of Work Planned (ACWP) against invoice data.
- 5. Provides management with critical project information that can provide early warning signs of current or potential problems and provide a sound basis for projected final cost, funding requirements and project completion dates.
- 6. Prepares and analyzes performance reports including Estimates-at-Completion (EAC).
- 7. Generates and maintain funding distribution.
- 8. Provides assistance in development of work breakdown structures (WBS) and charge number schemes.
- 9. Captures basis of estimate (BOE) work products and validates cost proposals against the BOE.
- 10. Provides managers with analysis of project performance and prepares regular Cost Account financial reports.
- 11. Implements Earned Value methodologies, and oversees performance of related variance analyses.
- 12. Provides costing and pricing support for new business proposal development this costing/pricing support may require projections, requirements analyses, Cost and Management volume inputs, data analyses, and EAC calculations.

# **Experience/Education**

Bachelor's degree in Accounting, Finance or Business Administration and Program Management Professional (PMP) certification. Minimum of 5 years of cost control and DOD/ANSI-748 EVMS experience. Must have advanced Project Management software (e.g., Microsoft Project, Open Plan, Winsight, etc.) skills.

### Required Training

Courses in project cost accounting, scheduling, project management or control account management. Must be a certified Project Management Professional (PMP).

# **Hourly Rate**

Base Period Year 1 On-Site: \$ 140.25 Base Period Year 1 Off-Site: \$ 127.50